



B.K. BIRLA CENTRE FOR EDUCATION

SARALA BIRLA GROUP OF SCHOOLS
A CBSE DAY-CUM-BOYS' RESIDENTIAL SCHOOL

PRE MID TERM EXAMINATION 2026-27 BUSINESS ADMINISTRATION 833 SET - 2

Class: XI

Date:

Admission no:

Time: 1hr

Max Marks: 25

Roll no:

General Instructions:

- This question paper contains 10 questions. All questions are compulsory.
- Marks are indicated against each question.
- Answers should be brief and to the point.
- Question no. 1 to 6 are MCQs of 1 mark each.
- Question no. 7,8,9 and 10 are Short Answer Type Questions, carrying 2 marks each. Answer to each question should not exceed 50-75 words.
- Question no. 11 and 12 are Short Answer Type Questions, carrying 3 marks each. Answer to each question should not exceed 120-150 words.
- Question no.13 is Long Type Question, carrying 5 marks. Answer to this question should not exceed 180-200 words.

1. A manufacturer in Punjab produces winter coats and wants to sell them to consumers in Kerala, where there is high demand but no local manufacturing of this scale. Which auxiliary to trade helps this manufacturer overcome the hindrance of place? (1)

- Warehouse
- Insurance
- Transportation
- Banking

2. Assertion : A non-profit organization running a free public hospital is an example of a business.

Reason : Business activities are primarily undertaken with the objective of earning profit. (1)

- Both Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of Assertion (A).
- Both Assertion (A) and Reason (R) are true and Reason (R) is not the correct explanation of Assertion (A).
- Assertion (A) is true but Reason (R) is False
- Assertion (A) is False but Reason (R) is true

3. Match the following:

(1)

	Column I		Column II
A	Primary Industry	i	Provides support services to primary and secondary industries (e.g., transport, banking).
B	Secondary Industry	ii	Extracts or produces natural resources (e.g., farming, mining, fishing).

C	Tertiary Industry	iii	Uses materials produced in primary industries to create finished goods (e.g., manufacturing).
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Options:

- (a) ii, iii, i (b) i, iii, ii (c) i, ii, iii (d) iii, ii, i

4. A toy manufacturing company redesigned its products after discovering that modern parents preferred educational toys over traditional toys. (1)

Which characteristic of the business environment is reflected here?

- (a) Dynamic nature
(b) Complexity
(c) Relativity
(d) Specificity

5. A dairy company observed that consumers were becoming health conscious. It launched low-fat and high-protein milk products. Sales increased significantly within six months. (1)

The company's success was mainly due to:

- (a) Ignoring market trends
(b) Understanding changes in the social environment
(c) Reduction in competition
(d) Increase in production cost

6. A newspaper headline stating, "Government recognizes need to abandon 'tax terrorism'". This represents a change in: (1)



- (a) Political and economic environment
(b) Social environment
(c) Technological environment
(d) Natural environment

7. What is a Sole Proprietorship, and what is its main disadvantage? (2)

8. Manoj invested his savings in a piece of land in 2005. In 2015 he sold his land at a good profit. (2)
Will his purchase and sale of land be considered as business? Give two reason to support your answer.

9. Read the business scenario below and answer the question that follows: (2)

In 1991, the Indian government faced a severe financial crisis. To revive the economy, the government dismantled strict industrial licensing routines to let private players open businesses easily. Simultaneously, it allowed foreign multinational corporations to invest directly in local markets without heavy import restrictions.

Identify the **two** specific pillars of the 1991 economic reforms highlighted in the scenario above by quoting the lines from the case given.

10. Explain any one advantage and one disadvantage of Business Environment. (2)
11. Differentiate between a Joint Hindu Family (HUF) business and a Partnership. On the basis of Meaning, Governing law, Control. (3)
12. Explain any three factors of external environment with examples. (3)
13. Explain various types of business operations On the basis of ownership. (5)
